

# Tia Technology wins prestigious Oracle Excellence Award for Partner of the Year

Copenhagen, Denmark, 24 September 2019

## Oracle awarded Tia Technology with its 2019 Oracle Excellence Award for Cloud ISV Partner of the Year – Europe, Middle East, Africa.

The Oracle Excellence Awards for ISV Partner of the Year recognizes Tia Technology (Tia) for their outstanding work in driving customer success with Tia-as-a -Service.

As a member of Oracle PartnerNetwork (OPN), Tia was presented with the “2019 Oracle Excellence Award for ISV Partner of the Year” at the Oracle OpenWorld innovation award ceremony that took place on September 16 in San Francisco. Tia receives this award for demonstrating an outstanding and innovative solution based on Oracle products. The Oracle Excellence Awards for ISV Partner of the Year encourages innovation by OPN members, who use Oracle’s products and technology to create value for customers and generate new business potential.

Tia builds innovative solutions based on Oracle technology and aims to explore and enhance the technologies and services behind and around the Tia Solutions. Through this collaboration, Tia solutions and benefits are made more easily available by leveraging Oracle Cloud in a secure, transparent and scalable setup for their Tia-as-a-Service offering, which is a fully managed single-tenant service that delivers Tia Solutions as a cloud offering.

### Helping insurers get products and service to market faster

Channeling insurance solutions and services through Oracle Cloud allows Tia to help insurers get their products and services to market faster through quickly deployed portals for digital interaction and servicing of end-customers - ensuring the insurers’ service levels remain

attractive and competitive to maintain and grow market share.

### A flexible solution that scales

Tia-as-a-Service enables insurers to divest in managing IT systems and place larger focus on strategic business development, and also provides the flexibility and scalability to meet changing business and market conditions and helps insurers to keep pace with regulatory compliance and innovation in technology, process and operations. The scalability aspects also mean that Tia can scale the service to fit different types and sizes of insurance business.

“We are very happy and proud to get this recognition. The award means that Oracle also sees the immense benefits we are able to jointly provide to the insurance industry in form of faster value to market, increased flexibility and reduced risk and cost of operations”, says Thorvaldur Flemming Jensen, SVP Tia Operations.

“Tia Technology has demonstrated an outstanding level of innovation in delivering proven, Oracle-based digital insurance solutions and services that solve our joint customers’ most critical business challenges,” says Dave Profozich senior vice president, North America Tech ISV, Oracle. “We congratulate Tia Technology in achieving the 2019 Oracle Excellence Award for Global Partner of the Year in Cloud ISV Partner of the Year. This achievement is a testament to their dedication to excellence and to providing customers with innovative insurance solutions and services that drive real business value and results.”

For interviews or more information, please contact:

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**About Oracle OpenWorld**

Oracle OpenWorld, the industry's most important business and technology conference for more than 20 years, hosts tens of thousands of in-person attendees as well as millions online. Dedicated to helping businesses leverage cloud for their innovation and growth, the conference delivers deep insight into industry trends and breakthroughs driven by technology. With thousands of sessions, demos and hands-on labs, plus exhibitions from more than 250 partners and customers from around the world, Oracle OpenWorld has become a showcase for leading cloud technologies, from Cloud Applications to Infrastructure. For registration, live keynotes, session details, news and more, visit [www.oracle.com/openworld](http://www.oracle.com/openworld) or [www.oracle.com/newsroom](http://www.oracle.com/newsroom)

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**About Oracle PartnerNetwork**

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

**About Tia Technology**

Tia Technology provides an open and flexible software platform to insurers all over the world. With over 20 years of experience and more than 65 customers globally, Tia has deep insight into insurance business processes. Offering the full scope of expert implementation, application management and hosting services, we deploy our expertise to help insurers execute their digital and business strategies and stay competitive. Visit [www.tiatechnology.com](http://www.tiatechnology.com)