

# Tia Technology migrates two merging customers onto one solid, scalable Tia solution

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**As of November 2017, Norwegian insurer Nemi Forsikring was acquired by [INSR Insurance Group](#), formerly Vardia. With operations in the Nordic region, INSR has a network-partner distribution strategy and offers a range of white label and co-branding solutions for businesses and organisations. As part of the acquisition, INSR chose to migrate their portfolio to Nemi's Tia installation. Tia Technology and INSR successfully carried out the fully-automated migration over a very short timeline.**

## **A complex business decision**

Merging two completely separate companies onto one core insurance system is not an easy task. CFO of INSR, Bård Standal, says, "We decided to consolidate our business onto the Tia platform as it allows us to scale operations and quickly take new insurance products to market, while also fulfilling regulatory requirements and supporting streamlined operations across both businesses. So, it was an easy choice to make – and we carried out the project together with Tia in just 10 months."

## **Supporting a partner-network strategy**

Besides the Tia Enterprise solution, the delivery includes Tia's Data Migration Framework and Tia Agent - Tia's front-end solution for agents. "With this combination of technologies, we will be able to vastly extend our partner network, expand our range of products and improve our sales and distribution through collaboration," says Bård. "This is our entire strategy and how we plan to grow, so the Tia solution is a great match for INSR."

## **A sustainable migration model**

Anders Rosenbeck, Senior VP of Services & Solutions at Tia, adds, "We're pleased we could prove to INSR that this migration could be done swiftly and seamlessly. With so many potential mergers coming in the insurance industry, this is a migration model we plan to emulate time and time again. We look forward to a long partnership with INSR and to supporting their business strategy well into the future."

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